## Agenda No



Other Bodies/Individuals

## FINAL DECISION

## SUGGESTED NEXT STEPS:

Details to be specified
$\begin{array}{ll}\begin{array}{l}\text { Further consideration by } \\ \text { this Committee }\end{array} & \square \\ \text { To Council } & \square \\ \text { To Cabinet } & \square\end{array}$

To an O \& S Committee

To an Area Committee


Further Consultation

## Agenda No

## Resources, Performance \& Development Overview and Scrutiny Committee - 16 September 2008.

Further report on 2007/8 environmental/print savings

## Joint report of the Strategic Director of Performance and Development and the Strategic Director of Resources

## Recommendation

The Committee is asked to note the information contained in this further report

## 1 Introduction and Executive Summary

1.1 On 4 March 2008, a report was submitted to Resources, Performance \& Development O\&S committee detailing the steps taken at Directorate and corporate level to achieve environmental/print savings as part of the 2007/8 Budget Resolution. All directorates (excluding schools) were set a combined savings target of $£ 700,000$.
1.2 The committee noted the progress made but asked for a further analysis of the Council's print and publications spending patterns. It was agreed that the further report should include information about overall spend, numbers of socalled 'glossy' publications and possible cheaper ways of communication.
1.3 This report sets out that information and updates the committee on further steps being taken to monitor and control print spending.

## 2 Progress update and analysis of spending

2.1 Following on from the report submitted in March 2008 (Progress report on 2007/8 environmental/print savings, appendix A), reproduced below are figures relating to the amount spent by the council on stationery, printing, paper, postage, publications and photocopiers over the last four years:

Stationery Analysis - 2007/08
Expenditure

| 2007/08 Spend to Date (as at 16/06/2008) |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | AH\&CS | CYP\&F | CP | E\&E | P\&D | Res | Total |
| Stationery | $189,424.16$ | $214,232.76$ | $26,293.64$ | $85,490.90$ | $33,499.43$ | $18,076.77$ | $\mathbf{5 6 7 , 0 1 7 . 6 6}$ |
| Printing | $125,879.51$ | $419,432.69$ | $26,060.21$ | $195,635.07$ | $80,174.36$ | $133,416.68$ | $\mathbf{9 8 0 , 5 9 8 . 5 2}$ |
| Paper | $9,730.91$ | $47,412.68$ | $1,236.51$ | $18,006.77$ | 0.00 | $7,363.02$ | $\mathbf{8 3 , 7 4 9 . 8 9}$ |
| Postage | $37,372.31$ | $427,286.70$ | $11,063.21$ | $139,991.00$ | $69,895.66$ | $108,988.24$ | $\mathbf{7 9 4 , 5 9 7 . 1 2}$ |
| Publications | $77,731.05$ | $119,457.42$ | $8,221.34$ | $405,299.13$ | $105,364.43$ | $1,687.82$ | $\mathbf{7 1 7 , 7 6 1 . 1 9}$ |
| Photocopiers | $101,765.18$ | $292,079.78$ | $21,023.23$ | 0.00 | $35,978.36$ | 403.45 | $\mathbf{4 5 1 , 2 5 0 . 0 0}$ |
| Total | $\mathbf{5 4 1 , 9 0 3 . 1 2}$ | $\mathbf{1 , 5 1 9 , 9 0 2 . 0 3}$ | $\mathbf{9 3 , 8 9 8 . 1 4}$ | $\mathbf{8 4 4 , 4 2 2 . 8 7}$ | $\mathbf{3 2 4 , 9 1 2 . 2 4}$ | $\mathbf{2 6 9 , 9 3 5 . 9 8}$ | $\mathbf{3 , 5 9 4 , 9 7 4 . 3 8}$ |


| 2006/07 Actual |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | AH\&CS | CYP\&F | CP | E\&E | P\&D | Res | Total |  |
| Stationery | $208,437.67$ | $152,465.46$ | $28,349.47$ | $131,522.80$ | $39,392.36$ | $46,397.79$ | $\mathbf{6 0 6 , 5 6 5 . 5 5}$ |  |
| Printing | $123,336.68$ | $335,264.11$ | $35,009.76$ | $239,128.22$ | $108,215.18$ | $34,643.02$ | $\mathbf{8 7 5 , 5 9 6 . 9 7}$ |  |
| Paper | $9,966.84$ | $37,969.97$ | $1,532.42$ | $14,634.63$ | 0.00 | $5,619.69$ | $\mathbf{6 9 , 7 2 3 . 5 5}$ |  |
| Postage | $37,655.49$ | $374,630.46$ | $9,315.26$ | $123,667.35$ | $46,652.82$ | $121,158.44$ | $\mathbf{7 1 3 , 0 7 9 . 8 2}$ |  |
| Publications | $37,217.91$ | $47,095.23$ | $12,517.41$ | $423,524.78$ | $107,965.98$ | $7,200.28$ | $\mathbf{6 3 5 , 5 2 1 . 5 9}$ |  |
| Photocopiers | $89,938.85$ | $168,632.58$ | $15,921.75$ | 0.00 | $33,354.63$ | 150.82 | $\mathbf{3 0 7 , 9 9 8 . 6 3}$ |  |
| Total | $\mathbf{5 0 6 , 5 5 3 . 4 4}$ | $\mathbf{1 , 1 1 6 , 0 5 7 . 8 1}$ | $\mathbf{1 0 2 , 6 4 6 . 0 7}$ | $\mathbf{9 3 2 , 4 7 7 . 7 8}$ | $\mathbf{3 3 5 , 5 8 0 . 9 7}$ | $\mathbf{2 1 5 , 1 7 0 . 0 4}$ | $\mathbf{3 , 2 0 8 , 4 8 6 . 1 1}$ |  |


| 2005/06 Actual |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AH\&CS | CYP\&F | CP | E\&E | P\&D | Res | Total |
| Stationery | 215,421.64 | 271,051.62 | 29,147.83 | 143,311.62 | 43,809.89 | 47,624.37 | 750,366.97 |
| Printing | 134,465.03 | 266,793.86 | 28,498.70 | 70,358.11 | 118,104.05 | 82,176.89 | 700,396.64 |
| Paper | 1,747.63 | 8,124.96 | 2,043.69 | 7,660.65 | 77.00 | 7,437.82 | 27,091.75 |
| Postage | 40,096.01 | 275,465.50 | 10,981.50 | 152,612.02 | 52,706.63 | 146,002.37 | 677,864.03 |
| Publications | 29,408.67 | 41,012.06 | 8,870.00 | 408,750.04 | 126,067.32 | 3,568.40 | 617,676.49 |
| Photocopiers | 101,457.23 | 225,338.89 | 14,543.83 | 0.00 | 28,821.76 | 6,989.07 | 377,150.78 |
| Total | 522,596.21 | 1,087,786.89 | 94,085.55 | 782,692.44 | 369,586.65 | 293,798.92 | 3,150,546.66 |


| 2004/05 Actual |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | AH\&CS | CYP\&F | CP | E\&E | P\&D | Res | Total |
| Stationery | $232,271.70$ | $266,674.92$ | $27,556.62$ | $277,084.72$ | $54,844.30$ | $50,666.83$ | $\mathbf{9 0 9 , 0 9 9 . 0 9}$ |
| Printing | $125,237.93$ | $376,570.98$ | $36,136.22$ | $53,433.51$ | $126,348.92$ | $87,549.15$ | $\mathbf{8 0 5 , 2 7 6 . 7 1}$ |
| Paper | 0.00 | 0.00 | 0.00 | $2,978.61$ | 0.00 | $6,436.13$ | $\mathbf{9 , 4 1 4 . 7 4}$ |
| Postage | $42,622.96$ | $255,370.43$ | $8,045.51$ | $157,038.27$ | $48,807.42$ | $120,598.65$ | $\mathbf{6 3 2 , 4 8 3 . 2 4}$ |
| Publications | $76,261.81$ | $11,235.60$ | $5,877.52$ | $354,705.87$ | $98,775.32$ | $2,120.22$ | $\mathbf{5 4 8 , 9 7 6 . 3 4}$ |
| Photocopiers | $88,048.33$ | $246,777.87$ | $15,982.62$ | 0.00 | $13,637.03$ | $6,714.74$ | $\mathbf{3 7 1 , 1 6 0 . 5 9}$ |
| Total | $\mathbf{5 6 4 , 4 4 2 . 7 3}$ | $\mathbf{1 , 1 5 6 , 6 2 9 . 8 0}$ | $\mathbf{9 3 , 5 9 8 . 4 9}$ | $\mathbf{8 4 5 , \mathbf { 2 4 0 . 9 8 }}$ | $\mathbf{3 4 2 , 4 1 2 . 9 9}$ | $\mathbf{2 7 4 , 0 8 5 . 7 2}$ | $\mathbf{3 , 2 7 6 , 4 1 0 . 7 1}$ |

2.2 Most relevant are the figures in the 'print' and 'publications' categories, as these relate to areas, which can be sourced through the central print unit.
2.3 Not included are design costs (not separately recorded in most cases) and any print/publication/design expenditure not specifically coded under those headings.
2.4 As pointed out in the previous report, the ledger is only as accurate as the coding used. Where print or publication is coded against project funding or the like, this expenditure is effectively hidden for the purposes of this exercise.
2.5 It is reasonable to assume that a good deal of print and publication expenditure has been coded in such a way, and that these figures therefore understate the true position with regard to Council expenditure on print and publications.
2.6 Even taking this into account, in each of the last four years the total amount of expenditure recorded on the ledger against print and publications is considerably more than the total turnover of the print unit/Design2Print in that year. (Turnover generally hovers around $£ 1 \mathrm{~m}$ and has ranged from $£ 967,000$ in 2004/5 to $£ 1.26 \mathrm{~m}$ in 2007/8).
2.7 As reported in March, in order to better control this area of expenditure steps are being taken to ensure that all print purchases are in future made through Design2print. This is in line with Council policy, as reiterated by the Strategic Directors' Leadership Team in December 2007.
2.8 Good progress is being made. Design2Print has moved away from the oldstyle 'monopoly supplier' model to a much more customer-focused business model that offers choice and a range of internal and external suppliers. An extended range of design suppliers is currently being recruited though ESPO so that it is not possible to argue that the skills and services required cannot be sourced via Design2Print.
2.9 Once this is in place, there will be stronger enforcement of the single print and design channel. In the meantime general guidance will continue to be issued reminding staff and members of the importance of avoiding unnecessary print expenditure and maximising the use of online communications where this is likely to prove effective.

## 3 So-called 'glossies'

3.1 At its meeting in March, the committee asked for information about the numbers and impact of so-called 'glossies' on overall print spend. Below is a list of all such publications produced in 2007/8.

| Job Title | Dept | Size | Freq | Quantity | Cost |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TLC <br> Newsletter | CYPF | $16 p p$ | Monthly | 3000 | $£ 2000$ |
| Warwickshire <br> View <br> Magazine | P\&D | $28 p p$ | Quarterly | 228,000 | $£ 27,000$ |
| Reveal <br> Newsletter | RE | 8pp | Quarterly | 700 | $£ 740$ |
| Pension <br> Services <br> Annual <br> Report, | RE | $88 p p$ | Annually | 500 | $£ 4000$ |
| Corporate <br> Business <br> Plan | P\&D | $24 p p$ | Annually | 500 | $£ 2000$ |
| Viewpoint | EED | $16 p p$ | 6 monthly | 3000 | $£ 2000$ |
| Country <br> Parks Events <br> booklet | EED | $32 p p$ | 6 monthly | 45,000 | $£ 8500$ |
| New <br> Beginnings <br> Booklet | CYPF | $44 p p$ | once | 3000 | $£ 4462$ |
| EDS Primary <br>  <br> Conferences | CYPF | $76 p p$ | Annually | 1000 | $£ 4650$ |
| A Journey to <br> Success | CYPF | $28 p p$ | Once | 750 | $£ 4000$ |
| Working for <br> Warwickshire | P\&D | $12 p p$ | 6 monthly | 7300 | $£ 3000$ |
| Extending <br> the Learning <br> Journey | CYPF | $56 p p$ | Once | 1000 | $£ 5000$ |
| Parents <br> Survey | CYPF | $12 p p$ | Once | 18,000 | $£ 3114$ |
| How are we <br> making it <br> happen | CYPF | $30 p p$ | Once | 1500 | $£ 3500$ |
| PAYP <br> Celebration <br> of <br> Partnerships | CYPF | $44 p p$ | Annually | 500 | $£ 2000$ |
| BSN Annual |  |  |  |  |  |


| Report |  |  |  |  | Annually |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Motorsport <br> Valley | EED | $12 p p$ | An | $£ 780$ |  |
| Transport <br> Guide | EED | $20 p p$ | Annually | 5000 | $£ 1637$ |
| EDS Primary <br> Courses | CYPF | $16 p p$ | Annually | 500 | $£ 1100$ |
| EDS <br> Advisors | CYPF | $20 p p$ | Annually | 500 | $£ 1450$ |
| Walking <br> Festival | EED | $48 p p$ | Annually | 15000 | $£ 4438$ |
| Courses for <br> Adults | CYPF | $48 p p$ | Annually | 5000 | $£ 3274$ |
| Whats on <br> Guide <br> (Museums) | AS | $12 p p$ | quarterly | 5000 | $£ 1200$ |

3.2 The above are regular publications. As can be seen, such publications represent a very small proportion of the overall Design2Print turnover - well below $10 \%$.
3.3 Many are also key publications promoting important events and services, and as such perform an important function. Simply targeting such publications would not necessarily represent the most cost-effective approach to controlling print spend.

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